



Your next Team Member.....

Who is she?

Who comes to mind when you read that question?

Who do you want on your Team? Quick! Write the names down....there must be a couple at least.

Learn to go with your gut feeling. If you really feel strongly about her.....tell her so! Tell her (with a passion) that you are determined to share your wonderful Company because you can't get her out of your mind; you really feel she would be wonderful, that she would love this! **Tell her sincerely why you want her on your Team:** Does she work well with people?

Does she have a great smile? Would she like the positive environment? Appreciate the flexible hours? Staying home with her children? Our Company ethics? Our open ended opportunity for great money?

Her team spirit? **There are so many things....tell her!**

People do not know how you feel unless you tell them.

Never take for granted ANYONE understands:

....how you feel about themhow you feel about their potential.....how you love your Companyhow excited you are about your futurehow we advancehow much fun it would be to work with her.....and on and on!

\$100 is attainable for anyone who really wants to be a part of something.

Your job is to paint the picture with words and with sincere enthusiasm so that she can see the possibilities for herself. Never prejudge anyone.....let HER decide!

Everyone has 2 signs across their chest:

What's in it for me?

Make me feel important.

Fill those needs.

NOW IT'S YOUR TURN!!

The door of opportunity swings open for everyone...

it's up to YOU to walk through!!