

Sharing Our Success

VOLUME 1, ISSUE 1

MARCH 24, 2015

250 Members Strong Cadillac Unit By June 2015

**OUR
UNIT
GOALS**

**250 UNIT
MEMBERS
BY
APRIL**

**CADILLAC
UNIT
BY
JUNE**

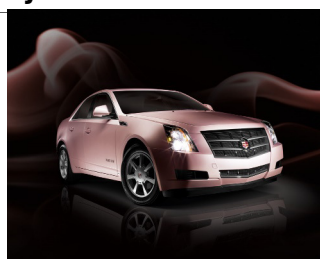
**How exciting it will
be to be recognized
as a Circle of
Achievement Unit in
the \$300,000
Unit Club
By Seminar 2015**

**I KNOW
WE WILL
DO IT!!**

**A Pink
Cadillac Unit
In the
Making!**

**[http://
www.slnrjn.wix.
com/visionaries](http://www.slnrjn.wix.com/visionaries)**

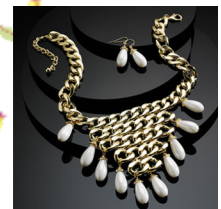
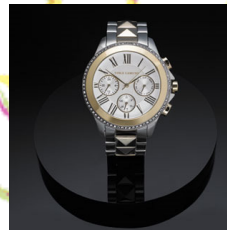
We are the V.I.S.I.O.N.A.R.I.E.S.
(Victorious, Intellectual, Successful Individuals On a Noble
Adventure Ready to Influence Entrepreneurial Spirits)



Congrats to our 3rd quarter star consultants: **Sharon Clancy, Angela Cy-rankowski, Shannon Dewbrew** and Sherry! You earned a prize from MK and dinner at Sherry's home. So proud of you! We are in the **final four months** and Mary Kay keeps getting better and better; Career conference was incredible (see photos— p 9). All attendees will receive \$80 retail off their next order and a reduced seminar registration fee (\$30 savings). We are excited because we are **RACING FOR RED** and the starter kit sale has many men and women joining our MK family for only \$75! We are "*willing to break through our fears and discover that life is best and most satisfying when we're living God's adventure*" says Bruce Wilkinson. In her book, Your Beautiful Purpose— Discovering and Enjoying What God Can Do Through You, Susie Larson states, "*our routines and comforts can just as quickly become idols if we allow them to insulate us from taking risks, from giving sacrificially, and from trusting God.*" I will "pray that each of you will live a life worthy of your call and that God gives you the power to accomplish all the good things your faith prompts you to do" (**2 Thessalonians 1:11-12**) Most times this means leaving your comfort zone and moving into your learning and faith zones. God does not call the qualified; He qualifies the called. I know the next few months are going to be amazing if you are willing to take risks, talk to strangers, get on the phone and book parties, and share the business plan with everyone! Many of are taking part in Pam Shaw's **GLOW AND TELL** challenge to *sell 21 sets to 21 customers in the next 21 days!!!* We are **painting our unit RED and then PURPLE with a MOVE-MENT!** I am so humbled to be your mentor and your leader. I am grateful to be on this journey with you. Thanks for doing life with me! You deserve to have a life of abundance! Make every moment count! Keep running the race (Hebrews 12:1-3) I know YOU can do it! With faith and vision, *Sherry*

Our Unit Goal is to have 50 Stars!

Will you be one of them?



All star consultants can earn "Cinderella" prizes from the company!!! This year all Four-quarter Stars will also receive an "extra" prize at seminar! YOU can be a star each quarter and be a GAME CHANGER! 3rd quarter of this seminar year ends 3/15... and the 4th quarter begins on 3/16.



LOVE CHECKS

Recruiting Commission



13% Recruiter Commission Level

Sherry L. Nugent \$626.63

4% Recruiter Commission Level

Karen J. Tierney \$32.01
Adriana Kristman \$22.88
Tina Garbacz \$9.66
Carol Ambrusch \$9.22
Shannon E. Dewbrew \$9.14
Rebecca J. Smith \$3.20

A "NSD Daughter" Million \$ Message-CONFERENCE CALL

Every day you can learn from a National Sales Director's daughter on a pre-recorded call. Call in to learn and be inspired!

TIME

Anytime

CONFERENCE CALL

(641)715-3900

PIN - 44336#



Welcome New Members

New Consultant

From

Sponsored by

Barbara Elam
Heather A. Logan

COATESVILLE, PA
PHILADELPHIA, PA

S. Dewbrew
S. Clancy



Welcome To The Opportunity Of A Lifetime!!!

Congratulations to you on your decision to become an Independent Business Woman. It is my hope that you will find the realization of your dreams financially, as well as, in new friends and opportunities. **It is up to you!** Mary Kay is equal to your ambition and you will be rewarded proportionally to the effort you contribute. **I am as close as your phone and will help you in every possible way!**

First Time Career Goals

- 1. Build your Inventory to STAR CONSULTANT Level** as quickly as possible, so you can spend your profits. To build a good, sound business you must **REINVEST** until you are at the \$3,600 level.
- 2. Earn your PERFECT START PIN** by putting Mary Kay on 15 faces or 5 classes in 2 weeks or your **POWER START PIN** by putting Mary Kay on 30 faces or 10 classes in 2 weeks. We want you to be successful by getting off to a powerful start.
- 3. Earn the prestigious SENIOR CONSULTANT PIN** for recruiting your first business associate. It's fun to share with a friend and you will learn faster. Your enthusiasm and why you are excited is all you need.

Be sure to invite her to a Meeting!
See calendar for dates of meetings, workshops
& other important events!



discover what you
LOVE™

A collage of six images showcasing various pieces of jewelry. The top row features three items: a necklace with a dark cord and tassels, a necklace with a metal chain and rectangular and round diamonds, and a necklace with a metal chain and large oval and teardrop-shaped clear stones. The bottom row features three items: a cluster of rings with various diamond settings, a ring with a large yellow rectangular-cut stone and two red rectangular-cut stones, and a ring with three oval-cut clear stones set in a metal band.

Director in Qualification

(8+ actives growing to 30 in 4 months) Production during DIQ counts toward Cruze, Equinox, Camry, BMW 320i or Cadillac! Eligible to become Director and earn 13% Unit Commission, Unit bonuses up to \$5,000. Eligible to wear the exclusive Director Suit. Debut by June 30, 2015 and be a Class of 2015 Director!



Future Director

(8+ active team members) All other benefits PLUS Fashionable Future Director Scarf and able to begin Director Qualification Requirements.



On-Target



(5+ actives and \$4,500 wholesale growing to 14 actives and \$18,000 in 4 months or less) Eligible to earn use of Career Car or \$375 cash monthly for 2 years



Team Leader

(5+ actives) All the below benefits PLUS 9-13% Commission Team Leader Pin. Able to go ON TARGET with 5 active and \$4,500



Star Team Builder RED JACKET

(3+ actives) Benefits below PLUS Red Jacket



Senior Consultant

(1+ active team members) 4% Commission

Women and Men With A Mission To Enrich More Lives

<u>Name</u>	<u>Recruits</u>
Shannon E. Dewbrew	1
Sharon Clancy	1



RACE FOR RED



Set Your Sights for the Queens Courts at Seminar 2014
Nat'l Sales Ct (\$40,000) Klein Area Sales Ct \$20,000 Unit Sales Ct \$10,000
Nat'l Sharing Ct (24 Qlfd) Klein Area Sharing Ct (12 Qlfd) Unit Sharing Ct (6 Qlfd)

Court of Sales

	Name	YTD Retail	YTD PC Prem & Addnl Credit	YTD Total
1	Sharon Clancy	\$11,105.50	\$80.00	\$11,185.50
2	Angela M Cyrankowski	\$8,995.00	\$40.00	\$9,035.00
3	Shannon E. Dewbrew	\$7,107.00	\$255.00	\$7,362.00
4	Carmen M. Paramo	\$5,082.00	\$0.00	\$5,082.00
5	Ronique Smith	\$4,676.50	\$215.00	\$4,891.50
6	<i>Diana R. McColleston</i>	<i>\$3,974.50</i>	<i>\$0.00</i>	<i>\$3,974.50</i>
7	<i>Eddy D. Herbison</i>	<i>\$3,888.00</i>	<i>\$0.00</i>	<i>\$3,888.00</i>
8	<i>Susan Jastrzebski</i>	<i>\$3,700.00</i>	<i>\$40.00</i>	<i>\$3,740.00</i>
9	<i>Adriana Kristman</i>	<i>\$2,731.00</i>	<i>\$215.00</i>	<i>\$2,946.00</i>
10	<i>Tina Garbacz</i>	<i>\$2,914.00</i>	<i>\$20.00</i>	<i>\$2,934.00</i>
11	Karen J. Tierney	\$2,707.00	\$0.00	\$2,707.00
12	Kelly A. McLucas	\$2,191.00	\$235.00	\$2,426.00
13	Carol Ambrusch	\$2,222.00	\$195.00	\$2,417.00
14	Jeanette K. Donahue	\$2,163.50	\$20.00	\$2,183.50
15	Joan G. Slavin	\$1,965.00	\$40.00	\$2,005.00
16	Valerie G. Clemens	\$1,951.00	\$20.00	\$1,971.00
17	Donna M. Staats	\$1,876.00	\$0.00	\$1,876.00
18	Anna Marie Snader	\$1,771.50	\$0.00	\$1,771.50
19	Judith A. Schlabach	\$1,695.00	\$0.00	\$1,695.00
20	Rachel S. Wooters	\$1,602.50	\$0.00	\$1,602.50
21	Marsha J. Storjohann	\$1,549.00	\$0.00	\$1,549.00
22	Theresa J. Foltz	\$1,500.50	\$40.00	\$1,540.50
23	Regina M. Smith	\$1,519.00	\$20.00	\$1,539.00
24	Denise Howell	\$1,304.00	\$0.00	\$1,304.00
25	Mary Ellen Guarino	\$1,264.00	\$0.00	\$1,264.00
26	Jennifer L. O'Brien	\$1,252.00	\$0.00	\$1,252.00
27	Anne Marie Legates	\$1,224.00	\$0.00	\$1,224.00
28	Devon Cox	\$1,176.00	\$0.00	\$1,176.00
29	Heather M. Lauter	\$1,140.00	\$20.00	\$1,160.00
30	Jenna Gottlieb	\$1,129.00	\$0.00	\$1,129.00
31	Elizabeth H. Toy	\$1,066.00	\$0.00	\$1,066.00
32	Karen C. Hicks	\$1,056.50	\$0.00	\$1,056.50
33	Ruth I. Wolinsky	\$1,013.00	\$20.00	\$1,033.00
34	Julie Groff	\$1,014.00	\$0.00	\$1,014.00
35	Alexa L. Nugent	\$991.00	\$0.00	\$991.00
36	Sherry L. Nugent	\$13,339.50	\$458.00	\$13,797.50

Thank you for setting your goals and working to achieve them!
Team work means "together everyone achieves more"!
Thank you for being a team player in our Visionaries Unit!

Court of Sharing

		Seminar Qualified Recruits	Earned Recruit Commission Credit
1	Adriana Kristman	1	\$95.48
2	Alexa L. Nugent	1	\$24.08
3	Sherry L. Nugent	1	\$571.80

April Birthdays

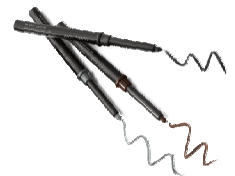
<u>Birthdays</u>	<u>Day</u>
Jenna E. Kruscavage	2
Louise Wagner	12
Deborah Brown	13
Anna Marie Snader	22
Suzan Brittain	25
Barbara Elam	27
Julie Groff	27
Kayla Shindle.	27

Anniversaries

<u>Anniversaries</u>	<u>Years</u>
Barbara W. Vigliotti	9
Ronique Smith	4
Anna Marie Snader	4
Graciela Garcia	2
Melissa N. Koehler	2
Julia M. Haughton	2
Alexa L. Nugent	2
Olivia Sommar	1
Louise Wagner	1
Maureen A. Collins	1
Jenna Gottlieb	1
Jessica A. Stancato	1

UNIT WHOLESALE

Name	Amount
Sharon Clancy	\$800.25
Angela M Cyrankowski	\$777.50
Shannon E. Dewbrew	\$560.00
Kelly A. McLucas	\$437.50
Ronique Smith	\$423.25
Adriana Kristman	\$406.75
Carmen M. Paramo	\$344.50
Judith A. Schlabach	\$291.50
Deborah Brown	\$290.50
Barbara A. Rostick	\$282.50
Lisa B. Parker	\$261.50
Mary Ellen Guarino	\$242.00
Anne Marie Legates	\$241.50
Donna M. Staats	\$239.50
Regina M. Smith	\$237.00
Joan G. Slavin	\$236.50
Diana R. McCollester	\$233.50
Jenna Gottlieb	\$230.50
Heather M. Lauter	\$230.00
Ruth I. Wolinsky	\$228.50
Barbara Elam	\$228.50
Hilda V. Hernandez	\$227.50
Valerie G. Clemens	\$204.00
Tina Garbacz	\$144.50
Susan Jastrzebski	\$91.00
Suzan Brittain	\$80.00
Rachel S. Wooters	\$80.00
Ann Lamontagne	\$56.00
Sherry L. Nugent	\$600.00



TEAM BUILDING

Star Team Builders

Recruiter :Tina Garbacz

Carol Ambrusch
Anne Marie Legates
Karen J. Tierney

Senior Consultants

Recruiter :Carol Ambrusch

Jenna Gottlieb

Recruiter :Shannon E. Dewbrew

Barbara Elam

Recruiter :Adriana Kristman

Veronica Hernandez
Carmen M. Paramo
* Graciela Garcia
* Fredzit B Villanueva
June C. Plummer

Recruiter :Kelly A. McLucas

Jennifer L. O'Brien
* Eddy D. Herbison

Recruiter :Alexa L. Nugent

Kara N. Hunt
Kayla Shindle

Recruiter :Rebecca J. Smith

Rachel S. Wooters
* Marsha J. Storjohann
* Megan R. Yanoviak

Recruiter :Karen J. Tierney

Sharon Clancy



Class of 2015

We are building a National Area!
Will you move into management and
become a Sales Director this year to
impact more lives?



What car will you earn this year? White or Red Cruze?
Equinox? Camry? BMW? Or Pink Cadillac?



**CAREER CONFERENCE- LANCASTER, PA
FRIDAY, MARCH 20- SATURDAY, MARCH 21**



Make a Mom's Day!

Please join us in our efforts to lift the spirits
of mothers and women in need
in our community.

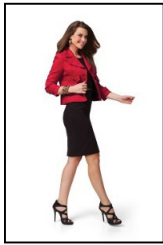
Choose a gift of
\$10 ♥ \$25 ♥ \$50



Each gift includes a
Satin Hands & Lips
Pampering Set

Your donation will ensure that a very deserving mother will be
recognized on Mother's Day with a beautifully wrapped Mary Kay gift.

April 2015

SUN	MON	TUES	WED	THURS	FRI	SAT
Ongoing This Month - Quarter 4 Star Consultant Quarterly Contest (March 16, 2015 – June 15, 2015) - Class of 2015 (through July 1, 2015)			Postmark cutoff for Independent Beauty Consultants to mail Commitment Forms to begin Independent Sales Director qualification this month. Online Independent Sales Director-in-Qualification Commitment Form available beginning 12:01 a.m. Central time.	Spring Makeovers at Sherry's 7:15p-9 (rsvp by 4/1)	Last day to submit online Independent Sales Director-in-Qualification Commitment Form. Commitment Form available until midnight Central time. Good Friday. Company holiday. All Company and branch offices closed.	
			1	2	3	4
	Success Mtg Scott Honda 7p– 8:45p		New Independent Sales Director Education begins. All Sales Directors who have not yet taken advantage of this great opportunity are welcome.			
5	6	7	8	9	10	11
	Valerio Area Workshop— Radisson Hotel K of P 7p– 9:00pm Cost \$8 per cons; guests are free!			Spring Makeovers at Sherry's 7:15p-9 (rsvp by 4/15)		
12	13	14	15	16	17	18
	Success Mtg Scott Honda 7p– 8:45p					Muffins and Makeovers at Sherry's 10:45am-noon (rsvp by noon 4/24)
19	20	21	22	23	24	25
	Success Mtg Scott Honda 7p– 8:45p		Last day of the month for Independent Beauty Consultants to place telephone orders (until 10 p.m. Central time). Spring Makeovers 7:15p-9p (rsvp by 4/28)	Last day of the month for Independent Beauty Consultants to place online orders (until 9 p.m. Central time). Last business day of the month. Orders and Independent Beauty Consultant Agreements submitted by mail or dropped off at the branches must be received by 7 p.m. local time to count toward this month's production. Online Independent Beauty Consultant Agreements accepted until midnight Central time.		
26	27	28	29	30		