

Sharing Our Success

VOLUME 1, ISSUE 1

MAY 18, 2014

250 Members Strong Cadillac Unit By June 2014

OUR UNIT GOALS

250 UNIT
MEMBERS
BY
JUNE

CADILLAC
UNIT
BY
MARCH

How exciting it will
be to be recognized
as a
Circle of Achievement
Unit
By Seminar 2014

I KNOW
WE WILL
DO IT!!

A Pink
Cadillac Unit
In the
Making!



We are the V.I.S.I.O.N.A.R.I.E.S.

(Victorious, Intellectual, Successful Individuals On a Noble
Adventure Ready to Influence Entrepreneurial Spirits)



This month the company is challenging each of us to have a GRAND week. You can also be **entered to win \$1,000** by submitting your ideas on "Let's talk". Recently I shared many ways to make this happen. Do you have your plan in place? Father's Day is approaching and you can take pre-orders for colognes!!! Well, we only have 43 days to finish our seminar year and build momentum for next year. Will you be in our Unit Court of Sales or Sharing? These two months can either make you want to celebrate or re-evaluate. I love May because when I look around, I realize God is at work re-awakening his creation after a long winter:) We are also being re- awakened to what is possible for our business! We can realize that we are His creation and He is still at work. Only He knows the end plan... in the meantime, we must be patient and work passionately everyday to fulfill a daily plan and never give up. NSD Tammy Crayk teaches a **consultant 4 hour plan** on youtube. Check it out! I am excited about our MK family and how we are enriching lives one face at a time! The more you help others- the higher you will go in Mary Kay! Keep the faith and have a Miraculous May! You can do it! *Sherry*

Our Unit Goal is to have 50 Stars!

Will you be one of them?



All star consultants can earn “Cinderella” prizes from the company and are invited to a Special Star Event:) This year all 4-quarter Stars will also receive an “extra” prize at seminar! Work to be a star each quarter! You can do it! 2nd qtr ends 12/15.



LOVE CHECKS

Recruiting Commission



13% Recruiter Commission Level

Sherry L. Nugent **\$387.53**

4% Recruiter Commission Level

Tina Garbacz **\$29.96**
Karen J. Tierney **\$24.04**
Rebecca J. Smith **\$19.06**
Kelly A. McLucas **\$11.55**
Adriana Kristman **\$9.76**
Megan Hoopes-Myers **\$9.68**

A "NSD Daughter" CONFERENCE CALL

Every day you can learn from a National Sales Director's daughter on a pre-recorded call. Call in to learn and be inspired !

TIME

Anytime

CONFERENCE CALL

(641)715-3900

PIN - 44336#

Welcome New Members

New Consultant

From

Sponsored by

Maureen A. Collins	DOWNINGTOWN, PA	S. Nugent
Jenna Gottlieb	SOUDERTON, PA	C. Ambrusch
Olivia Sommar	PHILADELPHIA, PA	S. Nugent
Jessica A. Stancato	WEST CHESTER, PA	S. Nugent
Louise Wagner	DOWNINGTOWN, PA	S. Nugent



CALLING ALL STAR CONSULTANTS

When you become a Star Consultant by June 15th, YOU will be invited to a special event!

Welcome To The Opportunity Of A Lifetime!!!

Congratulations to you on your decision to become an Independent Business Woman. It is my hope that you will find the realization of your dreams financially, as well as, in new friends and opportunities. **It is up to you!** Mary Kay is equal to your ambition and you will be rewarded proportionally to the effort you contribute. **I am as close as your phone and will help you in every possible way!**

First Time Career Goals

- 1. Build your Inventory to STAR CONSULTANT Level** as quickly as possible, so you can spend your profits. To build a good, sound business you must **REINVEST** until you are at the \$3,600 level.
- 2. Earn your PERFECT START PIN** by putting Mary Kay on 15 faces or 5 classes in 2 weeks or your **POWER START PIN** by putting Mary Kay on 30 faces or 10 classes in 2 weeks. We want you to be successful by getting off to a powerful start.
- 3. Earn the prestigious SENIOR CONSULTANT PIN** for recruiting your first business associate. It's fun to share with a friend and you will learn faster. Your enthusiasm and why you are excited is all you need.

Be sure to invite her to a Meeting!
**See calendar for dates of meetings, workshops
 & other important events!**



Court of Sharing

By purchasing the Journey of Dreams Limited Ed fragrance, you can make a difference!

-
- the real deal
- bliss my velvet
- hello violet
- goddess metal
- nyxmakeupartist
lipgloss
Hello Violet, 12.5g/0.42oz

Director in Qualification

(8+ actives growing to 30 in 4 months) Production during DIQ counts toward Cruze, Equinox, Camry, Mustang or Cadillac! Eligible to become Director and earn 13% Unit Commission, Unit bonuses up to \$5,000. Eligible to wear the exclusive Director Suit. Debut by June 30, 2013 and be a Class of 2013 Director!



Future Director

(8+ active team members) All other benefits PLUS Fashionable Future Director Scarf and able to begin Director Qualification Requirements.



On-Target

(5+ actives and \$4,500 wholesale growing to 14 actives and \$18,000 in 4 months or less) Eligible to earn use of Career Car or \$375 cash monthly for 2 years



Team Leader

(5+ actives) All the below benefits PLUS 9-13% Commission Team Leader Pin. Able to go ON TARGET with 5 active and \$4,500



Star Recruiter RED JACKET

(3+ actives) Benefits below PLUS Red Jacket

Senior Consultant



(1+ active team members) 4% Commission

Women With A Mission To Enrich More Lives

<u>Name</u>	<u>Recruits</u>
Carol Ambrusch	1
Sherry L. Nugent	4

MEDAL WINNERS

Silver Medal Winners for April

Sherry L. Nugent

RED JACKET ALERT!

When you have two active Consultants (\$600 w/s) you are one active recruit away from wearing your Red Jacket! With two active team members you can order your Red Jacket! Call 800-619-0055 to order, the jacket cost \$85 and Mary Kay will rebate \$50 back to you in your first Star Recruiter check!



Set Your Sights for the Queens Courts at Seminar 2014

Nat'l Sales Ct (\$36,000) Klein Area Sales Ct \$20,000 Unit Sales Ct \$10,000
Nat'l Sharing Ct (24 Qlfd) Klein Area Sharing Ct (12 Qlfd) Unit Sharing Ct (6 Qlfd)

Court of Sales

	Name	YTD Retail	YTD PC Prem & Addnl Credit	YTD Total
1	Judith A. Schlabach	\$6,099.00	\$820.00	\$6,919.00
2	Carol Ambrusch	\$6,561.00	\$110.00	\$6,671.00
3	Rachel S. Wooters	\$5,197.00	\$721.00	\$5,918.00
4	Sharon Clancy	\$5,415.00	\$40.00	\$5,455.00
5	Kara N. Hunt	\$5,198.00	\$136.00	\$5,334.00
6	Ronique Smith	\$4,495.00	\$671.00	\$5,166.00
7	Susan Jastrzebski	\$4,411.00	\$640.00	\$5,051.00
8	Adriana Kristman	\$3,972.00	\$541.00	\$4,513.00
9	Alexa L. Nugent	\$4,395.50	\$110.00	\$4,505.50
10	Shannon E. Dewbrew	\$4,174.00	\$330.00	\$4,504.00
11	Regina M. Smith	\$3,600.00	\$695.00	\$4,295.00
12	Jeanette K. Donahue	\$4,172.50	\$0.00	\$4,172.50
13	Elizabeth J McDonald	\$3,782.50	\$238.00	\$4,020.50
14	Tina Garbacz	\$3,342.50	\$457.00	\$3,799.50
15	Diana R. McColleston	\$3,447.00	\$20.00	\$3,467.00
16	Karen J. Tierney	\$2,527.00	\$579.00	\$3,106.00
17	Jennifer L. O'Brien	\$3,039.00	\$0.00	\$3,039.00
18	Valerie G. Clemens	\$2,730.00	\$145.00	\$2,875.00
19	Donna M. Staats	\$2,428.00	\$440.00	\$2,868.00
20	Kelly A. McLucas	\$2,462.50	\$355.00	\$2,817.50
21	Daria A. Hall	\$1,951.00	\$801.00	\$2,752.00
22	Devon Cox	\$2,594.50	\$20.00	\$2,614.50
23	Irene L. McFadden	\$2,517.50	\$0.00	\$2,517.50
24	Shelly A. Hanford	\$1,968.00	\$546.00	\$2,514.00
25	Joan G. Slavin	\$2,295.00	\$20.00	\$2,315.00
26	Rebecca J. Smith	\$1,936.50	\$356.00	\$2,292.50
27	Hilda V. Hernandez	\$2,151.00	\$0.00	\$2,151.00
28	Carol S. Reynolds	\$1,690.00	\$365.00	\$2,055.00
29	Julie Groff	\$1,951.00	\$80.00	\$2,031.00
30	Marsha J. Storjohann	\$2,024.50	\$0.00	\$2,024.50
31	Theresa J. Foltz	\$1,360.00	\$629.00	\$1,989.00
32	Elizabeth H. Toy	\$1,894.50	\$80.00	\$1,974.50
33	Jamie L. DiAntonio	\$1,473.00	\$460.00	\$1,933.00
34	Anna Marie Snader	\$1,511.50	\$268.00	\$1,779.50
35	Megaen K. Allen	\$1,737.50	\$18.00	\$1,755.50
36	Jeannette E. Faber	\$1,753.00	\$0.00	\$1,753.00
37	Mary Ellen Guarino	\$1,632.00	\$0.00	\$1,632.00
38	Megan Hoopes-Myers	\$1,612.00	\$0.00	\$1,612.00
39	Laura Bonner	\$1,188.00	\$382.00	\$1,570.00
40	Heather L. Hess	\$1,217.50	\$298.00	\$1,515.50
41	Sherry L. Nugent	\$16,608.50	\$3,242.00	\$19,850.50

Thank you all for placing your order and helping us achieve our goal!

UNIT WHOLESALE

Name	Amount
Carol Ambrusch	\$711.50
Sharon Clancy	\$601.00
Ronique Smith	\$518.50
Adriana Kristman	\$453.50
Jeanette K. Donahue	\$435.50
Shannon E. Dewbrew	\$423.50
Jennifer L. O'Brien	\$288.75
Judith A. Schlabach	\$288.00
Joan G. Slavin	\$282.00
Regina M. Smith	\$277.00
Barbara W. Vigliotti	\$264.00
Megan Hoopes-Myers	\$263.00
Mary Ellen Guarino	\$257.50
Marsha J. Storjohann	\$249.00
Hilda V. Hernandez	\$244.00
Julie Groff	\$242.00
Diana R. McColester	\$240.50
Morgan E. Dygert	\$231.50
Anna Marie Snader	\$231.00
Rachel S. Wooters	\$227.50
Donna M. Staats	\$139.00
Devon Cox	\$82.00
Rebecca J. Smith	\$77.00
Theresa J. Foltz	\$76.00
Elizabeth J McDonald	\$55.00
Anne Marie Legates	\$37.50
Steliesa Persad	\$31.50
Sherry L. Nugent	\$803.50

Birthdays

<u>Birthdays</u>	<u>Day</u>
Regina M. Smith	1
Kelly A. McLucas	2
Marsha J. Storjohann	3
Barbara A. Rostick	11
Eddy D. Herbison	12
Karen J. Tierney	13
Delia E Vega-Mercado	20
Laura Puzo	27
Anick Biatchon	29
Jeanette K. Donahue	30

Anniversaries

<u>Anniversaries</u>	<u>Years</u>
Barbara A. Rostick	18
Sharon J. Luongo	13
Hilda V. Hernandez	2
Trina J. Thomas	2
Anick Biatchon	2
Tara Bosler	1
Heather M. Smeraldo	1
Fredzit B Villanueva	1
Joan Mayhugh	1
Kara N. Hunt	1
Delia E Vega-Mercado	1
Shannon Leach	1
Suzanne E. Allegra	1



TEAM BUILDING

Star Recruiters

Recruiter :Tina Garbacz

Carol Ambrusch
Anne Marie Legates
Karen J. Tierney

Senior Consultants

Recruiter :Megan Hoopes-Myers

Julie Groff

Recruiter :Kara N. Hunt

Jenna E. Kruscavage
Steliesa Persad
Morgan P. Diffendall

Recruiter :Adriana Kristman

Graciela Garcia
Hilda V. Hernandez
* Hillary F. Probst
* Lauren Spatocco
* Samantha R. Troop
* Fredzit B Villanueva
Maribel Castillo
Laura Sanchez

Recruiter :Kelly A. McLucas

Jennifer L. O'Brien
Gianna M. Diletto
Eddy D. Herbison
Darletta J. Kelly
Dana E. Rutledge
Megan J. Toumey

Recruiter :Rebecca J. Smith

Marsha J. Storjohann
Rachel S. Wooters
* Megan R. Yanoviak

Recruiter :Karen J. Tierney

Sharon Clancy

Recruiter :Elizabeth H. Toy

Kate M. Diem



Summer 2014

April 15: Last day to enroll online for the Summer 2014 Preferred Customer ProgramSM mailing of *The Look*.

May 10: Early ordering privilege of the new Summer 2014 promotional items begins for Independent Beauty Consultants who enrolled in *The Look* for Summer 2014 through the Preferred Customer ProgramSM.

May 15: Last day of online enrollment for the Month 2 mailer.

May 16: Summer issue of *The Look* mails.*

June 10: Summer 2014 Preferred Customer ProgramSM mailing of the Month 2 mailer begins.

*Allow 7-10 business days for delivery.



Lori Hogg *Artistry of Makeup*

Learn how to take your own look to a professional level, and learn how to teach others.

Saturday, June 7th
Radisson Valley Forge
1160 1st Ave, King of Prussia, PA 19406
Doors open at 7:30am
Program 8:00am-3:00pm
\$69 includes lunch



Register at
unitnet.com/svalerio



atomic red



in the plum



orange you lovely



pink again



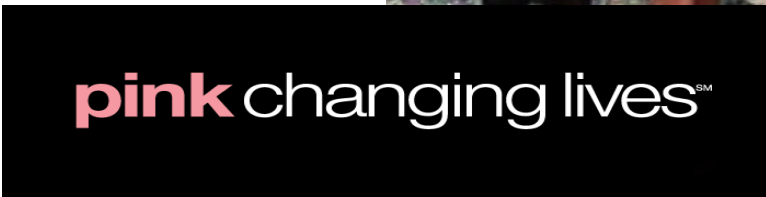
CHECK OUT THE NEW EYE
COLORS, LIPSTICKS AND
MARY KAY AT PLAY COLORS!

June 2014

SUN	MON	TUES	WED	THURS	FRI	SAT
Online Sales Director-In-Qualification Commitment Form available beginning 12:01 a.m. Central time.	Postmark cutoff for Independent Beauty Consultants to mail Commitment Forms to begin Independent Sales Director qualification. Valerio Area Workshop-Radisson KoP 7p- 9:15p cost \$8 cash	Last day to submit online Sales Director-In-Qualification form. Online commitment form available until midnight Central time.		Cupcakes and Compacts at Sherry's home 6:45p-8:30p Rsvp by 6/10		
1		3	4	5	6	7
	Success Mtg Scott Honda 7p- 8:45p	Summer 2014 Preferred Customer Program SM mailing of the Month 2 mailer begins.	Cupcakes and Compacts at Sherry's home 6:45p-8:30p Rsvp by 6/10			
8	9	10	11	12	13	14
Postmark deadline for Q4 Star Consultant Quarterly Contest. Deadline to make Q3 Star Consultant prize selections. Father's Day.	Quarter 1 Star Consultant quarterly contest begins. Fall 2014 PCP online enrollment and Month 2 mailer begins. NO Mtg—conf call 8:30p! 818495 712-432-0385 code 818495				Online prize selection for Q4 Star consultant quarterly contest.	
15		17	18	19	20	21
	Success Mtg Scott Honda 7p- 8:45p			Cupcakes and Compacts at Sherry's home 6:45p-8:30p Rsvp by 6/10	Last day of the month for Independent Beauty Consultants to place telephone orders (until 10:00 p.m. Central time).	Muffins and Makeovers at Sherry's home 10:45am-12:30p (rsvp by noon 6/27)
22	23	24	25	26	27	28
29	Seminar 2014 contest period ends. Last business day of the month. Orders and Independent Beauty Consultant Agreements submitted by mail or dropped off at the branches must be received by 7 p.m. local time to count toward this month's production. Last day of the month for Independent Beauty Consultants to place online orders (until 9:00 p.m. Central time). Online Independent Beauty Consultant Agreements accepted until midnight Central time. Online Independent Beauty Consultant Agreements accepted until midnight Central time. 30			Ongoing This Month • Quarter 4 Star Consultant Quarterly Contest (March 16, 2014 – June 15, 2014) • All-Star Star Consultant Consistency Challenge (through June 15, 2014) • Class of 2014 (through July 1, 2014)		

VISIONARIES FAMILY PHOTOS FROM CAREER CONFERENCE (PART II), WORKSHOP, AND SUCCESS MEETING





STAR TRIP TO NEW YORK CITY

