

Sharing Our Success

VOLUME 1, ISSUE 1

JANUARY 20, 2013

150 Members Strong Cadillac Unit By June 2013

OUR UNIT GOALS

150 UNIT
MEMBERS
BY
JUNE

CADILLAC
UNIT
BY
JUNE

How exciting it will
be to be recognized
as a
Circle of Achieve-
ment Unit
By Seminar 2013

I KNOW
WE WILL
DO IT!!

A Pink
Cadillac Unit
In the
Making!



We are the V.I.S.I.O.N.A.R.I.E.S.

(Victorious, Intellectual, Successful Individuals On a Noble
Adventure Ready to Influence Entrepreneurial Spirits)



We are excited because we are
RACING FOR THE GOLD and turning our
Premier Club Plus Unit into a Cadillac Unit! We
deserve it and I know we can do it!
With faith and vision to make a difference, *Sherry*

Our Unit Goal is to have 50 Stars!
Will you be one of them?



Court of Sharing

A collection of jewelry featuring butterfly motifs. At the top is a diamond necklace with a chain of oval links, a butterfly charm on the left, and a diamond-set butterfly charm on the right. Below the necklace are three diamond earrings, each with a butterfly design. The earrings have a central oval-shaped diamond set in a gold-colored metal, with three curved, petal-like extensions on each side.

February Birthdays

Birthdays	Day
Cindy Tang	7
Gerri Zumbano	7
Sharon Luongo	8
Maria Sotomayor	17
Shannon Dewbrew	28
Samantha Troop	28

Anniversaries

Anniversaries	Years
Sherry Nugent	18
Ann LaMontagne	17
Donna Staats	10
Larissa Ent	8
Mary Ellen Guarino	4
Megan Hoopes-Myers	4
Shannon Dewbrew	4
Kathy Scrivner	4
Kim Kayal	3
Andrea Kerak	1
Joan Mayhugh	1
Talonda Cain	1
Alison Estock	1



Look at what you will receive for
debuting as a Brand New Sales
Director by June 30,2013!!!

Director in Qualification

(8+ actives growing to 30 in 4 months) Production during DIQ counts toward Grand Prix or Cadillac! Eligible to become Director and earn 13% Unit Commission, Unit bonuses up to \$5,000. Eligible to wear the exclusive Director Suit. Debut by December 1, 2005 and be a Class of 2006 Director!



Future Director

(8+ active team members) All other benefits PLUS Fashionable Future Director Scarf and able to begin Director Qualification Requirements.



On-Target



Pontiac Vibe

(5+ actives and \$4,000 wholesale growing to 12 actives and \$18,000 in 4 months or less) Eligible to earn use of Career Car or \$375 cash monthly for 2 years

Team Leader



(5+ actives) All the below benefits PLUS 9-13% Commission Team Leader Pin. Able to go ON TARGET with 5 active and \$4,000

Star Recruiter RED JACKET

(3+ actives) Benefits below PLUS Red Jacket Rebate Eligible for \$50 Bonuses



Senior Consultant

(1+ active team members) 4% Commission



MEDAL WINNERS

**Bronze Medal Winners
for December**

Sherry L. Nugent

Women With A Mission To Enrich More Lives

Name	Recruits
Kelly A. McLucas	1
Jennifer L. O'Brien	1
Kathleen M. Maher	1
Sherry L. Nugent	3

RED JACKET ALERT!

When you have two active Consultants (\$600 w/s) you are one active recruit away from wearing your Red Jacket! With two active team members you can order your Red Jacket! Call 800-619-0055 to order, the jacket cost \$85 and Mary Kay will rebate \$50 back to you in your first Star Recruiter check!



Lorraine Allen, Red Jacket, Recruits

Set Your Sights for the Queens Courts at Seminar 2013

Nat'l Sales Ct (\$36,000) Klein Area Sales Ct \$20,000 Unit Sales Ct \$10,000
Nat'l Sharing Ct (24 Qlfd) Klein Area Sharing Ct (12 Qlfd) Unit Sharing Ct (6 Qlfd)

Court of Sales

	Name	YTD Retail	YTD PC Prem & Addnl Credit	YTD Total
1	Rachel S. Wooters	\$9,758.60	\$20.00	\$9,778.60
2	Laura Bonner	\$8,175.00	\$0.00	\$8,175.00
3	Kelly A. McLucas	\$7,549.50	\$275.00	\$7,824.50
4	Jennifer L. O'Brien	\$7,457.50	\$20.00	\$7,477.50
5	Diana R. McCollester	\$6,811.00	\$0.00	\$6,811.00
6	Regina M. Smith	\$4,952.00	\$0.00	\$4,952.00
7	Jeanette K. Donahue	\$4,355.50	\$40.00	\$4,395.50
8	Karen J. Tierney	\$3,678.50	\$100.00	\$3,778.50
9	Hilda V. Hernandez	\$3,242.00	\$40.00	\$3,282.00
10	Susan Jastrzebski	\$3,175.00	\$40.00	\$3,215.00
11	Tina Garbacz	\$2,629.50	\$80.00	\$2,709.50
12	Jeannette E. Faber	\$2,649.50	\$0.00	\$2,649.50
13	Heather M. Lauter	\$2,117.00	\$20.00	\$2,137.00
14	Colleen M. McMahon	\$2,131.50	\$0.00	\$2,131.50
15	Trina J. Thomas	\$1,910.00	\$60.00	\$1,970.00
16	Teresa Ramalho	\$1,901.50	\$0.00	\$1,901.50
17	Valerie G. Clemens	\$1,830.50	\$0.00	\$1,830.50
18	Judith A. Schlabach	\$1,592.00	\$0.00	\$1,592.00
19	Carol S. Reynolds	\$1,502.50	\$40.00	\$1,542.50
20	Lisa Berry	\$1,471.50	\$0.00	\$1,471.50
21	Anick Biatchon	\$1,463.50	\$0.00	\$1,463.50
22	Anna Marie Snader	\$1,349.00	\$20.00	\$1,369.00
23	Avery L. Ragsdale	\$1,355.00	\$0.00	\$1,355.00
24	Donna M. Staats	\$1,216.50	\$20.00	\$1,236.50
25	Theresa J. Foltz	\$1,217.00	\$0.00	\$1,217.00
26	Rebecca J. Smith	\$1,084.50	\$40.00	\$1,124.50
27	Adriana Kristman	\$915.50	\$175.00	\$1,090.50
28	Elizabeth J McDonald	\$1,080.50	\$0.00	\$1,080.50
29	Denise Howell	\$1,039.40	\$40.00	\$1,079.40
30	Alison M. Estock	\$1,075.50	\$0.00	\$1,075.50
31	Devon Cox	\$1,061.50	\$0.00	\$1,061.50
32	Shelly A. Hanford	\$1,039.00	\$0.00	\$1,039.00
33	Kathleen M. Maher	\$1,034.00	\$0.00	\$1,034.00
34	Mary Ellen Guarino	\$984.00	\$0.00	\$984.00
35	Dawnann Cass	\$924.50	\$40.00	\$964.50
36	Jennifer E. Baez	\$957.00	\$0.00	\$957.00
37	Megan Hoopes-Myers	\$922.00	\$0.00	\$922.00
38	Joan G. Slavin	\$818.00	\$20.00	\$838.00
39	Irene L. McFadden	\$813.00	\$0.00	\$813.00
40	Gerri R. Zumbano	\$813.00	\$0.00	\$813.00
41	Ann Lamontagne	\$812.00	\$0.00	\$812.00
42	Shannon E. Dewbrew	\$805.00	\$0.00	\$805.00
43	Sherry L. Nugent	\$9,358.50	\$652.00	\$10,010.50

Thank you all for placing your order and helping us achieve our goal!

UNIT WHOLESale

Name Amount

Kelly A. McLucas	\$1,112.50
Rachel S. Wooters	\$855.75
Lisa Berry	\$605.75
Jeanette K. Donahue	\$600.00
Hilda V. Hernandez	\$576.75
Laura Bonner	\$538.25
Tina Garbacz	\$471.00
Anna Marie Snader	\$469.75
Jennifer L. O'Brien	\$467.50
Diana R. McColester	\$457.25
Karen J. Tierney	\$403.25
Regina M. Smith	\$400.00
Ann Lamontagne	\$364.00
Heather M. Lauter	\$322.75
Eileen M. Smith	\$294.00
Mary Ellen Guarino	\$289.00
Elizabeth J McDonald	\$242.00
Susan Jastrzebski	\$241.50
Eddy D. Herbison	\$233.75
Donna M. Staats	\$220.50
Rebecca J. Smith	\$208.25
Tyrone A. Patton	\$206.00
Devon Cox	\$201.00
M. Sasondoncillo	\$201.00
Kathleen M. Maher	\$145.00
Laura Puzo	\$141.00
Jennifer E. Baez	\$112.50
Anne Marie Legates	\$103.00
Joelleen Cunningham	\$102.50
Elizabeth H. Toy	\$85.00
Colleen M. McMahon	\$80.50
Jeannette E. Faber	\$63.00
Alison M. Estock	\$49.50
Holly A. Matonak	\$38.00
Theresa J. Foltz	\$31.00
Sherry L. Nugent	\$1,204.00



TEAM BUILDING

Star Recruiters

Recruiter :Kelly A. McLucas

Eddy D. Herbison
Jennifer L. O'Brien
Tyrone A. Patton
Darletta J. Kelly
* Avery L. Ragsdale
T. Thompson-Brown

Recruiter :Rebecca J. Smith

Charlene Y. Chapman
Rebecca K. Fuddy
Rachel S. Wooters
* Paige Malizia
* Marsha J. Storjohann

Senior Consultants

Recruiter :Jeanette K. Donahue

Ruth A. Powdermaker

Recruiter :Tina Garbacz

Anne Marie Legates
Karen J. Tierney

Recruiter :Heather L. Hess

Gerri R. Zumbano

Recruiter :Adriana Kristman

Hilda V. Hernandez
Carol E. Martinez
Emily Frey
June C. Plummer
Maria G. Rivera
Erika Tinoco
Samantha R. Troop

Recruiter :Jennifer L. O'Brien

Kathleen M. Maher
Gina M. Ingram

Recruiter :Arezou Olama

M. Sasondoncillo
Andrea C. Kerak

Recruiter :Carol S. Reynolds

Larissa A. Ent
Jeannette E. Faber
Bernadette Rogers

Recruiter :Karen J. Tierney

Rita J. Tierney
Marie S. Lyons

VISIONARIES
HOLIDAY
PARTY AT
SHERRY'S
HOME



FORMING NEW FRIENDSHIPS



EXCHANGING GIFTS



GETTING TO
KNOW ONE
ANOTHER-
SHARING
SUCCESS
STORIES



ENJOYING
YUMMY
APPETIZERS
AND
DELICIOUS
DESSERTS



February 2013

S U N	M O N	T U E S	W E D	T H U R S	F R I	S A T
Ongoing This Month • Quarter 3 Star Consultant Quarterly Contest (Dec. 16, 2012 – Mar 15, 2013) • All-Star Star Consultant Consistency Challenge (through June 15, 2013) • Class of 2013 (through July 1, 2013)					Postmark cutoff for Independent Beauty Consultants to mail Commitment Forms to begin Independent Sales Director qualification this month.	Registration opens for the first week of Career Conference 2013 (Mar. 15-16). Muffins and Makeovers 11am-1p
					1	2
	MK Success Training 7p	Registration opens for the second week of Career Conference 2013 (Mar. 22-23 and Mar. 24-25).	Valentine Makeovers Night at Sherry's Home 7p-8:30p		Online Sales Director-In-Qualification Commitment Form available beginning 6 a.m. Central time.	Delaware workshop 8:00am–Noon
3	4	5	6	7	8	9
Last day to submit online Sales Director-In-Qualification form. Online commitment form available until midnight Central time.	MK Success Training 7p			Valentine's Day		
10	11	12	13	14	15	16
	President's Day. Postal Holiday. No Success Training tonight:(			Makeover Night at Sherry's Home 7p-8:30p		Red Jacket Luncheon TBD noon-1P
17	18	19	20	21	22	23
	MK Success Training 7p		Last day of the month for Independent Beauty Consultants to place telephone orders (until 10:00 p.m. Central time).	Last business day of the month. Deadline to register for Career Conference 2013. Career Conference Mania' on Tip Challenge ends. Last day to qualify for the Gitter and Gold Luncheon. Last day of the month for Independent Beauty Consultants to place online orders (until 9:00 p.m. Central time). Orders and Independent Beauty Consultant Agreements submitted by mail or dropped off at the branches must be received by 7 p.m. local time to count toward this month's production. Online Independent Beauty Consultant Agreements accepted until midnight Central time.		
24	25	26	27	28		

GREAT CONTESTS — Set Your Sights On Achieving Your Goals!

BE A STAR CONSULTANT AND EARN QUARTERLY PRIZES!



Earn a **Brighton Bracelet** and charms and spacers for your consistency in your business! Congratulations to **Rachel Wooters** and to **Kelly McLucas** who have already earned this beautiful bracelet! Ask Sherry for details:)



LOOK AT THESE PRIZES YOU CAN EARN FOR THE COMPANY COURT OF SALES!