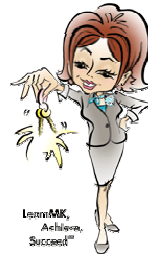


# 30 DAYS TO DO

Can you afford to go 30 more days without this?



1. Spend 4 hours on the phone in a Booking Blitz—schedule 30 classes.
2. Focus on 3 goals for each class—sell sets, get bookings, set interviews.
3. Enjoy the stability that comes from consistently working your business!



## SALES

Hold 20 actual classes x \$300  
average sales = \$6,000 retail  
product sales

**Using 60/40—your profit is  
\$2,400**

## CUSTOMERS

Average 3 customers at each  
class. 3 x 20 classes = 60 new  
customers

## INTERVIEWS

Share with everyone at the class:

1. Interview\*
2. Tape/CD\*
3. Listen for a Lip Gloss\*

You will hold 20-40 Interviews

**\* within 24-48 hours of the class**

## BOOKINGS

1 to 2 Bookings from each class =  
20 to 40 more classes

## NEW RECRUITS

Let's split the difference and say  
you held 30 Interviews. 1 in 3 will  
sign which equals  
**10 new Recruits!**

## CAR PRODUCTION

Out of the 10, only 8 place their  
orders that month, at an average  
of \$1,000 per order or  
**\$8,000 in whsl production!**  
**\$8,000 x 13% = \$1,040**  
**team commission**

# 30 DAYS TO DIQ

Can you afford to go 30 more days without this?

## BONUSES

You receive a \$50 bonus on your 4th team member and above who places a \$600+ qualifying order.

**The bonus on 4, 5, 6, 7 & 8 = \$250!**



## PROFIT

Sales Profit = \$2,400  
13% Commission = \$1,040  
Bonus = \$250

**Total = \$3,690**

## BOTTOM LINE

**1st month—earn 1/2 the Vibe, Future Director position, ability to enter DIQ**

**2nd month—finish earning the Vibe, complete 1/2 of DIQ requirements**

**3rd month—finish DIQ requirements, become a director, start writing a 26% check on those 30 new recruits, and most importantly, give yourself**

**FINANCIAL FREEDOM!**

It all starts with a 4 hour booking blitz...go back to the beginning and get started!